

Regional Market Snapshot

Residential Statistics

March 5, 2012

	Lincoln, Seward & York	Grand Island	Beatrice
ACTIVE INVENTORY			
Active Residential Listings Currently on the Market	1483	202	176
Average List Price	\$183,626	\$150,544	\$88,989
Pending	649	91	37

February			
Number Sold	219	43	13
Average Sales Price	\$157,313	\$99,585	\$84,207
Sales Price vs. List Price*	97.3	97.1	91.2
Average Days on Market	82	85	167
Cancelled, Withdrawn or Expired Listings	162	23	21

February 1, 2011 - January 31, 2012			
Number Sold	3520	663	275
Average Sales Price	\$148,994	\$115,584	\$75,528
Sales Price vs. List Price*	96.4	96.1	94
Average Days on Market	75	87	147
Absorption Rate (Months of Inventory)**	5.06	3.66	7.68

* Sales to List Price ratio is calculated by dividing the average sales price into the average list price of the units sold.

** This total is combined total units/combined total sales for all residential homes in MLS: Active units/Sold prior 12 months x 12.

Note: This market report provides a summary of the three multiple listing systems in the region where Woods Bros Realty currently maintains offices, provided by the REALTOR® Association of Lincoln, Grand Island Board of Realtors and the Gage County Board of Realtors. This representation is based in whole or in part on data supplied by the above Associations. None of the MLSes guarantees or is in any way responsible for its accuracy of this information. Data maintained by the above Associations and MLSes may not reflect all real estate activity in the market. These statistics include residential single family homes only and may not represent all real estate information in our markets.

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